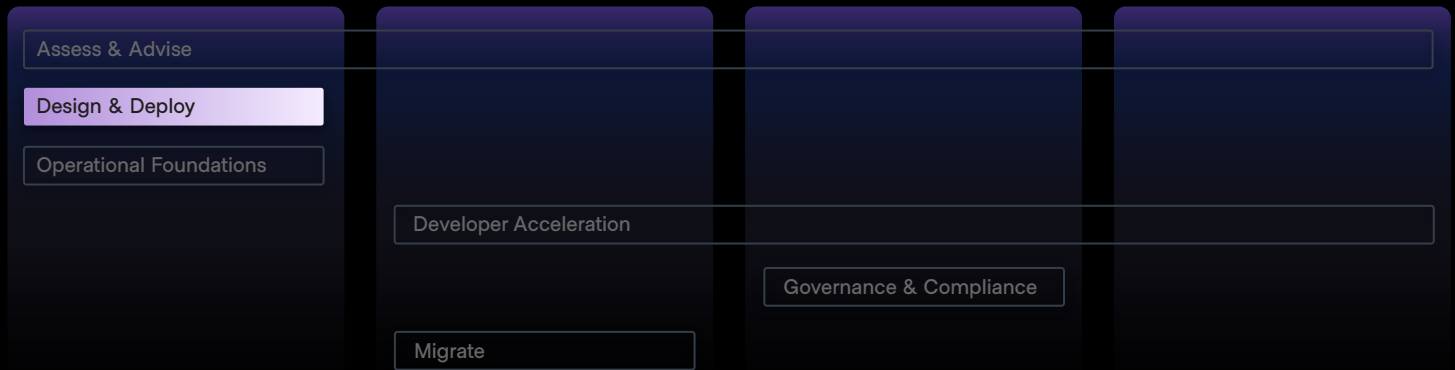


Design and Deploy



Stage 0: Onboarding → Stage 1: Adopting → Stage 2: Standardizing → Stage 3: Scaling →



Service Scope

Deployment of solutions by gathering stakeholder requirements and service level objectives, designing appropriate technical architecture, and deploying the solution according to those parameters.

Service Summary

- Guide the deployment of HashiCorp Cloud Platform and Enterprise products into the customer's organization based on Hashicorp Validated Designs.
- Ensure provisioning, deployment configuration and primary integrations adheres to proven best practices with accelerated adoption tracks.

Key Benefits

- Expedited product deployment aligned to our new HashiCorp Validated Designs and other industry best practices.
- Faster time-to-value of your software purchase.

PHASE 1

Prerequisites

- Identify current user(s) and/or operator(s) for Academy training
- Current user(s) and/or operator(s) attend Academy
- Schedule Technical Planning Session (TPS) after completion of Academy
- TPS execution

PHASE 2

Discovery

- Identify Stakeholders
- Document current and/or desired state
- Document usage patterns
- Project Delivery Document: Pre-Implementation Plan
- Architecture Design
- Scope build out
- Customer concurrence

PHASE 3

Delivery

- Review and guidance on HCP or Enterprise deployment
- Review and guidance on a single defined consumption pattern by product line
- Review and guidance on basic best practices

PHASE 4

Close

- Executive readout
- Feedback
- Recommendations
- Adoption roadmap
- Training/education roadmap
- Project Delivery Document: Post Implementation
- Close-out