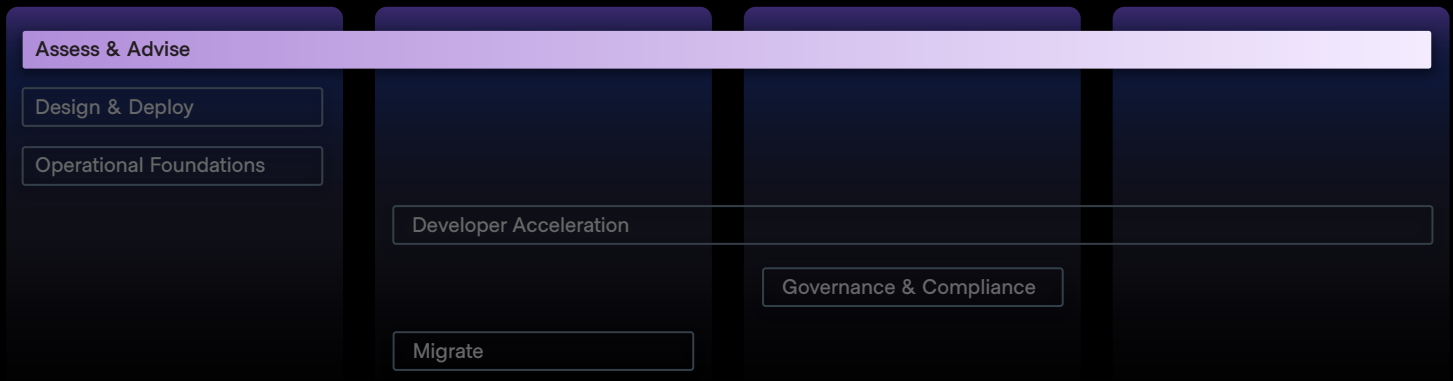


Assess and Advise



Stage 0: Onboarding → Stage 1: Adopting → Stage 2: Standardizing → Stage 3: Scaling →



Service Scope

Holistic consulting support, from assessment of the current state of an operational HashiCorp solution, to long-term advisory for strategic technical initiatives.

Service Summary

- Speeds up engagement, adoption and utilization while aiming to lower risk for these changes in the organization.
- Updates customer knowledge of relevant features and practices of the new platform and the requirements for operational competency and team enablement.

Key Benefits

- Expert guidance in multiple scenarios from a single-day workshop, to a multi-month strategic initiative.
- Process recommendations to improve time-to-delivery.
- Gap analysis and/ or prescribed roadmap from an experienced platform engineer.

PHASE 1

Prerequisites



- Identify current user(s) and/or operator(s) for Academy training
- Schedule Technical Planning Session (TPS) after completion of Academy
- Current user(s) and/or operator(s) attend Academy
- TPS execution

PHASE 2

Discovery



- Identify stakeholders
- Project Delivery Document: Pre-Implementation Plan
- Set the stage with Cloud Operating Model (COM)
- Architecture Design
- Document current and/or desired state
- Scope build out
- Document usage patterns
- Customer concurrence

PHASE 3

Delivery



- Review and knowledge transfer: people/process/technology gap analysis
- Knowledge transfer and enablement: technical leadership
- Review and knowledge transfer: process/technology roadmap
- Knowledge transfer and enablement: observability and usage reporting
- Strategic technical alignment
- Advisory Workshop delivery
- Knowledge transfer and enablement: platform team concepts

PHASE 4

Close

- Executive readout
- Training/education roadmap
- Feedback
- Project Delivery Document: Post Implementation
- Recommendations
- Close-out
- Adoption roadmap

